



**NEWRY CHAMBER**  
OF COMMERCE & TRADE

# Annual Report 2019

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## Accounts Review 2018

*“As a city and region, we  
faced many challenges but  
as President of the Chamber  
I am proud that as we come  
to the end of 2019 the  
Greater Newry Area remains  
one of Northern Ireland’s  
fastest growing regions.”*

**Paul Convery**

President

Newry Chamber of Commerce & Trade

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## Chamber Officers 2019

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President:	<b>Paul Convery</b>
Vice President:	<b>Emma Marmion</b>
Past President:	<b>Michael McKeown</b>
Honorary Treasurer:	<b>Aidan Malone</b>
Chief Executive Officer:	<b>Colm Shannon</b>



## President's Message

It has been an honour to be the President of Newry Chamber of Commerce & Trade for the past two years. As I come to the end of my term as President, I think it is important to reflect on Newry the City and Region.

With nearly 9,000 businesses across the District Council Area, 6 businesses in the top 50 and 9 in the top 100 in Northern Ireland, multiple award winning companies on the national and international stage and the second largest freight port in Northern Ireland, we are a region of economic strength and opportunity.

Yes, it has been a challenging two years with no Executive and Brexit still unresolved. Despite this, our region is one of the fastest growing economies in Northern Ireland. Our businesses continue to invest in their future, and many have been recognised at a national and international level for their innovation, business growth and leadership.

Our local economy has a strong economic foundation. We have the resilience, entrepreneurial spirit, confidence and inspirational leadership to face the challenges and uncertainties of the future but more importantly, to grasp the opportunities that I am sure, will come our way.

In the absence of an Executive, as a Chamber we have worked hard for our members to ensure the voice of Newry is heard in London, Dublin and Brussels. Brexit was and remains the greatest challenge to local businesses and our future economic growth. To avoid the threat of a no deal and the unimaginable consequences of a return to a hard border, we have taken the issue of Newry right to the heart of government. As we head into another year of uncertainty, the Chamber will be remained focused on ensuring the interests of our businesses, large and small, are represented at the heart of government.

Brexit has been a challenge for us, but it has not taken our focus from other policy priorities in my time as President. The Chamber has been a strong advocate for the delivery of the Southern Relief Road, which will be a key economic driver for the region. This important and strategic infrastructure project will tackle the congestion issues in our city centre, improve access to Warrenpoint Port and provide an important link for tourists visiting the South Down Area.

I am also very proud that our members have remained resolute in their support for Daisy Hill Hospital, to ensure that it remains an important regional hospital serving the 24-hour needs of our community.

As a Chamber we must work with our partners to ensure the sustainability of economic growth in the region. One of the core strategic pillars of the Chamber is building bridges between business and education to ensure the next generation has appropriate skills, knowledge and meaningful career paths. Through the Labour and Education Forum and events like our recent Education to

Industry event, we have worked hard at building relationships with the SRC and local schools to build knowledge about the career paths that businesses in Newry can provide for our young people.

Our strategic vision to promote this area as a premier destination for retail, tourism, investment, entrepreneurship and employment is shared by our many partners. It fits closely with Newry Mourne and Down District Council's economic regeneration strategy, who have been strong supporters of the Chamber's work.

Building a strong working relationship with our Council and representing the interests of our members has been an important priority for me as President. The Council's ambitious regeneration plans for the City Centre are a real game changer and will make a huge difference to the retail heart of our city. Their investment plans will attract other private sector investment into Newry, and we look forward to the further development of those plans in the coming months. The city centre is the heart of our retail business life and we must work to protect it as a thriving, bustling and vibrant place to work, shop, socialise and indeed live.

The Chamber can only operate successfully with the support of all our members. Our members, large and small, have contributed so much in my two years as President to ensure we have a strong and vibrant local chamber that is the envy of many areas. I would like to thank every member company for their support in sharing our vision for growing Newry as an economic region. To my Board and the staff of the Chamber, I really appreciated their support, advice and guidance which kept me motivated and focused on keeping the Chamber moving forward in what was a challenging time for our local economy.

On a sad note, the death of Brian Conlon earlier this year took from us one of our most inspirational leaders. Brian epitomised what it is to be a great business leader. A true entrepreneur, a risk taker, a global player, passionate about his business and above all never forgetting Newry, where it all began for him. Brian was taken from us too soon and he is sadly missed, but he has left a remarkable legacy that his colleagues, friends and most importantly his family can be truly proud of.

Newry has been fortunate to have business leaders like Brian who are passionate about their business and passionate about their roots in Newry. As I stand down as President of the Chamber I know we will continue to challenge ourselves to face whatever the future brings and find ways to grow and build our economy for the next generation.

Thank you for your support.

**Paul Convery**

President

Newry Chamber of Commerce & Trade





# Chief Executive Officer's Message

This is my first full year report as Chief Executive Officer.

This year my priorities included a comprehensive programme in support of our members, maintaining a vibrant membership base, ensuring the voice of Newry was heard and, importantly, managing the finance and governance of the Chamber.

The visible outworking of the Chamber is seen through our events programme, which is tailored to meet the needs of members. They also provide a useful opportunity for members to network, engage and develop contacts which will be useful in the development of their businesses.

Two highlights from our events programme were the Greater Newry Area Business Awards in June and the NI Small Business Conference in September.

Nearly 500 business representatives attended the Business Awards. The response from the local business community was tremendous with over 250 applications for 27 different categories. The Chamber's Board was keen that the NI Small Business Conference should also be an important event in our calendar. The aim was to provide an event offering practical help and advice for our many small businesses. The subsequent feedback from attendees was very positive and there is a real demand for a similar event in 2020.

Learning from others is a great way for businesses to grow and develop. We have no shortage of inspirational leaders and we were delighted to launch our new series of leadership events in the autumn with MJM's Chairman, Brian McConville and the Chief Executive of the mag-group, Paul McKenna. Again, two very successful events for 2019.

Brexit remained a significant challenge and an important part of our work programme. During the year the Chamber engaged with a range of senior government ministers including the Prime Minister, as well as regular engagement with policy officials. Newry Chamber was one of only two trade organisations in Northern Ireland to secure government funding for Brexit advice and information campaigns. As a result, we ran a series of workshops for businesses on Customs, Managing EU workers and VAT & Taxation.

In selling our region and the businesses that make up our membership, it is important to recognise the value of the Chamber's social media platforms. Newry Chamber is the most followed Chamber in Northern Ireland on Facebook and Instagram. These platforms are your platforms so use them to support your business.

The Chamber and Newry BID share the same goal to ensure Newry is developed as a vibrant city. A place to visit, work and invest. In that regard I welcomed the opportunity to work closely with Newry BID and Retail NI to reject the proposed out of town retail planning application at Carnbane.

The Council's own plans for the new Arts Centre, Civic Hub and enhancements to the public realm will be a real catalyst for future investment in the city centre.

As CEO I have also responsibility to ensure strong governance and financial management in the Chamber. When I started in the last quarter of 2018, the position was challenging. In working closely with the Board, the position has improved in 2019 and I look forward to a further improvement in 2020.

We have worked with a lot of partners in the past year and I would like to thank our Board, Corporate Patrons, Sponsors, Members and Chamber Staff, who worked quietly behind the scenes to ensure that the voice of Newry business is heard. Thank you for your help and support. To our President Paul Convery, in this his final year, thank you for your leadership of the Chamber and your personal support to me in 2019.

## Colm Shannon

Chief Executive Officer  
Newry Chamber of Commerce & Trade

# A Strategy For Our Members

Supporting our members, large and small, is a key part of the Chamber's vision.

In January, the Board revisited the Chamber's vision and strategy to ensure it remained relevant for 2019.

This vision statement underpins the work of the Chamber and articulates our future direction.

## Vision Statement:

***"The leading regional voice for business in the Greater Newry Area, promoting the area as a premier destination for retail, tourism, investment, entrepreneurship and employment and as a happy, healthy place to live and work."***

Key themes for 2019 were confirmed as Brexit Support Services, Networking Support for our Members, Public Leadership and Lobbying on Key Policy Issues, Civic Engagement and a Corporate Social Responsibility Programme serving the needs of the Newry Community.

Our Corporate Patrons programme provides important commercial support which has allowed the Chamber to develop and deliver a wider range of support programmes. Our membership now includes an excellent mixture of large and small companies from a range of sectors, adding real value and depth to our membership base. This adds significantly to the voice of the Chamber when representing the interests of our members and the City and Region of Newry.

## Gold Patrons

mac-group

## Silver Patrons

Autoline Insurance Group

Firmus Energy

First Trust Bank

MJM Group

Norbrook Laboratories

## Bronze Patrons

Bank of Ireland UK

First Derivatives plc

Belfast City Airport

Granite Exchange

Matt D'arcy & Co Ltd

Media Lightbox

Newry, Mourne and Down District Council

PKF-FPM Chartered Accountants

Ulster Bank

Warrenpoint Port



Paul McKenna, CEO of our Gold Corporate Patron, mac-group with President Paul Convery and our host, Broadcaster and Journalist, Mark Simpson at the Autumn Business Leadership Series.



Brian McConville, Chair of our Silver Corporate Patron, MJM Group with Vice President Emma Marmion and our host, Broadcaster and Journalist, Mark Simpson at the Autumn Business Leadership Event.



President Paul Convery with the Head of the NI Civil Service, David Sterling and Liam Nagle, Chair and CEO of Norbrook Laboratories, who hosted a roundtable event for members at Norbrook with the Head of the Civil Service.



The Skills Agenda was an important feature of our 2019 Programme. The Chamber worked closely with local schools, the SRC and businesses to promote the development of skills. Pictured at the launch of the Big Apprenticeship Event in March are (Front L-R) Chair of the Labour and Education Forum, Peter Murray with Brian Doran, CEO of SRC, Cllr Charlie Casey, Chair of Newry, Mourne and Down District Council and staff members from the SRC alongside some young apprentices.



Supporting our membership through a Brexit Support Programme was an important part of our strategy in 2019. Pictured at the 'Brexit: What's Next?' event in February are President Paul Convery alongside (L-R) Liam Hannaway, Former CEO of Newry, Mourne and Down District Council Clare Guinness, Former CEO of Warrenpoint Port, Peter Curran, Commercial Partner at Eversheds Sutherland, Lisa Bryson, Partner, Employment & Immigration, Eversheds Sutherland, Stephen Kelly, CEO of Manufacturing NI.



# Brexit - A Key Policy Challenge

Brexit continued to be the most challenging policy issue for the Chamber to manage on behalf of its members in 2019. In the run up to both the March and October deadlines, the Chamber used its voice to argue strongly in support of Newry Businesses and the Newry Economy. An open border is essential for our local businesses and that was our central message to the many ministers and government officials that we briefed in 2019.

In October, Newry Chamber was successful in our bid to government for funding, to facilitate a series of Brexit advice sessions and information campaigns in the Newry Area. A four-week campaign ran across the weekly newspapers in the Greater Newry Area and 14 workshops were organised on VAT, Taxation, Customs Documentation and Managing EU Workers Post Brexit.

As we move towards the end of 2019, we hope that Boris Johnson's deal has removed the prospect of a hard border. Unfortunately, it has created uncertainty on trade with GB. For the business community, what we need is early clarity on what the withdrawal agreement negotiated by Boris Johnson means for our businesses, particularly those that trade East/West.

While the transition period up to the end of December 2020 will allow businesses to begin to adjust to the new trading environment, it also creates a further concern about what will happen at the end of that period. It is important that the government supports businesses in this transition. Particularly small businesses that could be facing increased bureaucracy and costs to adjust to these new trading arrangements.

If a trade deal can't be negotiated by December 2020, we need an extension to the transition period. Businesses do not want further uncertainty and the potential of another 'cliff edge' at the end of 2020.

Northern Ireland has also benefited from EU Funding, particularly structural funding. It is important that the UK government delivers on its commitments to continue with this important infrastructure investment. For businesses in the Greater Newry Area, the delivery of the Southern Relief Road as part of the Belfast Region City Deal is a key investment priority which must be delivered.

In 2020, the Chamber will work hard to ensure the interests of our members is heard and that businesses in the Greater Newry Area can continue to trade seamlessly North/South and East/West. To grow and prosper, Newry needs the free movement of people, goods and services.



Our 'Brexite Ready' Campaign ran across the weekly newspapers in the Greater Newry Area for four weeks, culminating in 14 workshops on the topics of VAT, Taxation, Customs Documentation and Managing EU Workers Post Brexit.





Our 'Brexit Ready' Campaign culminated in 14 workshops over 2 and half weeks and was attended by over 225 local business representatives, covering the topics of VAT, Taxation, Customs Documentation and Managing EU Workers Post Brexit.



Our CEO, Colm Shannon met with Theresa May twice as part of the Chamber taking their message on Brexit right to the heart of Westminster.



In February of this year, we hosted our 'Brexit: What's Next' event in partnership with Eversheds Sutherland where over 100 guests were in attendance. The event included an expert panel of local business leaders at the forefront of the Brexit debate and was chaired by Broadcaster, Mark Carruthers.



More than 300 local business representatives from both sides of the border attended our Cross-Border Conference in partnership with our colleagues in Dundalk Chamber in March 2019 entitled, 'The Future For Border Businesses' in the Carrickdale Hotel, where a keynote address was delivered by Helen McEntee TD, Minister of State for European Affairs.



Representing Newry's position on the media both locally, nationally and internationally was a key part of the Chamber's work during the year. Our CEO, Colm Shannon is pictured here with Finnish TV which was one of more than 30 interviews given during the year.

# Supporting Our Businesses

## NI SMALL BUSINESS CONFERENCE 2019

The NI Small Business Conference 2019 was developed by us and our partners to suit the needs of small business. The conference was attended by over 150 business representatives on topics including Funding for Small Businesses, Delivering Digital Strategies for Revenue Growth, Doing Business Outside Northern Ireland and Managing HR and Legal Challenges.



## RESILIENCE & POSITIVITY IN THE WORKPLACE WORKSHOPS

Newry Chamber teamed up with PIPS Hope and Support to provide training sessions to 10 of our members based on the theme of Resilience and Positivity in the Workplace at the beginning of 2019.

The training was designed for employers who wanted to create supportive workplaces for their employees by implementing measures to help boost staff resilience to stress.





## EXPORT DOCUMENTATION WORKSHOP

We were delighted to hold an export documentation workshop in March of this year with several of our members. At a time when businesses in the Greater Newry Area are still yearning for certainty over Brexit, this course provided up to date information and advice for those businesses involved in exporting.



## FUNDING ADVISORY WORKSHOP

Newry Chamber hosted a FREE Funding Advisory Workshop in association with InterTradeIreland on Thursday 31st January to help make established ambitious local companies, planning to grow their businesses, aware of new funding options available to them.

The workshop provided many of our members and the wider business community with the opportunity to find out the main sources of funding for growth suitable for their business. Information on both traditional bank funding and the newer types of funding available in the market was also provided.





# Celebrating Business Success

A confident business community came together to celebrate the phenomenal success of our region's local businesses at this year's Greater Newry Area Business Awards. Attended by nearly 500 business representatives, it was the Chamber's main business event of the year.

The Chamber was delighted to organise this fantastic event yet again which was undoubtedly the most successful year to date, with over 250 high quality award applications received and 27 individual awards presented on the night.

Speaking after the awards, Paul Convery, President of Newry Chamber of Commerce & Trade said:

*"The Greater Newry Area Business Awards have grown significantly from when they first started in the early 2000s to be the highlight of the local business calendar. From those early beginnings, the awards are now a shop window for our successful, ambitious and talented businesses to showcase their talent and broadcast all that is good about our region."*

*"The strength of this year's awards clearly illustrates a confident, determined business community, focused on creating jobs and generating wealth and prosperity for our region. Newry Chamber will continue to grow this important awards programme, which is the largest in our district in order to attract even more local businesses to enter the awards in the future and continue to provide a platform for those businesses who are the real driving force behind our local economy."*



Winner of the Outstanding Contribution to the Greater Newry Area Award, Michael Blaney, Former Managing Director of Autoline Insurance Group pictured with Category Sponsor, Peter Murray, Centre Manager at Buttercrane.



Winner of the Best Businesswoman Award, Jackie Reid, CSO at Deli Lites Ireland pictured with Category Sponsor, Lesley McGarrity, Clinic Manager at Younique Aesthetics.



Winner of the Best Young Entrepreneur Award, Conor Cole, Managing Director of Cole Groundwork Contracts pictured with Category Sponsor, Martin Lennon, Managing Director of O'Hare & McGovern.



Collecting the Award for the Best Place To Work, Staff from MJM Group pictured with Category Sponsor, Gary McDonald, Business Editor at The Irish News.



Collecting the Award for the Best Professional Services Business on behalf of the Winner, Autoline Insurance Group is Jimmy Dinsmore, Financial Controller pictured with Category Sponsor, Geraldine O'Hagan, Regional Branch Manager at the Bank of Ireland UK.



Collecting the Award for the Best Business in the Community on behalf of the Winner, Warrenpoint Port is Clare Guinness, Former CEO pictured with Category Sponsor, Sean Hogan, Chair of Newry Credit Union.



Collecting the Award for the Best New Business on behalf of the Winner, Granite Exchange is Jessica Phillips, Marketing Executive pictured with Category Sponsor, Eamon Breen, Director of Damolly Developments.



# Promoting Your Business

## SOCIAL MEDIA

Over the past year, Newry Chamber has focused heavily on growing its online presence across our four social media platforms which include Facebook, Twitter, LinkedIn and Instagram.

We have taken every step possible to ensure that all the main social media platforms are available to our members to avail of. We are committed to promoting our members and in turn helping them grow their own online presence and have posted hundreds of good news stories to the benefit of hundreds of companies.

Another notable improvement has been the substantial increase in followers, across all four of our social media platforms, providing members with the opportunity to promote their news stories to a combined online audience of over 9,500. Newry Chamber is also the most followed Chamber in Northern Ireland on Facebook and Instagram.

The percentage increase of followers across our four social media channels are detailed below:

Facebook	LinkedIn	Twitter	Instagram	All Platforms
52% Increase 1,158 New Followers	220% Increase 1,400 New Followers	14% Increase 388 New Followers	79% Increase 544 New Followers	55% Increase 3,491 New Followers

The current number of followers across our four social media channels are detailed below:

Facebook	LinkedIn	Twitter	Instagram	All Platforms
3,392 Followers	2,036 Followers	3,136 Followers	1,233 Followers	9,797 Followers

## EMAIL MARKETING

Newry Chamber has always been renowned for its active and engaging membership base. Through our direct email marketing via Mailchimp, we have found real success in promoting the latest news and upcoming events to our members. We have increased the awareness surrounding our events through our tailored email campaigns and this has been evident from the increased attendance across all our events.

**Newry Chamber Open Rate: 33%**

**Industry Average Open Rate: 20%**

## WEBSITE

Our new website which launched at the end of 2018, has developed further over the past year, allowing us to update the news section regularly with numerous press releases. Our interactive events calendar has enabled our members and the wider business community to book into our events which has saved us a lot of time and a functionality that has been of huge benefit to us.

It has also enabled us to keep our members updated on the topics of Brexit, Skills and Policy via specific pages created for these issues. For any prospective members, who may be interested in joining the Chamber, it also provides them with a taste of the work that we do and the benefit of being a member. They can also send us a message via the website which we can then follow up on and in turn convert.

**Website Analytics 2019:**

Users	Sessions	Page Views	Most Popular Age Groups
14,752	20,168	52,447	25 - 34



# 2019

## IN NUMBERS



The most followed  
Chamber on  
Facebook & Instagram  
in Northern Ireland



# 180+

Chamber Members

# 51%

Increase in  
Social Media Followers

# 2,500+

Attendees at Chamber Events



# 9,500+

Followers on Social Media

# 40+

Chamber Events

# 79%

Increase in Turnover  
(Projected Turnover for  
2019 is £226,600)

# £100,000+

Raised for Local Charities

# 250

Entries for the  
Greater Newry Area  
Business Awards



# 27

Award Categories for  
The Greater Newry Area  
Business Awards

# Education to Industry

In line with our support for the skills agenda, Newry Chamber was delighted to host our first ever 'Education To Industry' event in conjunction with Newry and Mourne Labour & Education Forum on Wednesday 13th November 2019. It was held in the Newry and Mourne Co-operative and Enterprise Agency and focused on developing relationships between Principals and Careers Teachers from our local post-primary schools and local businesses.

The event which was attended by over 70 representatives from the education and business sectors, provided a fantastic opportunity for Principals and Careers Teachers to hear directly from the 16 local businesses in attendance about the range of local career pathways within their respected companies.

As a Chamber, we are passionate about promoting the exciting opportunities available to students right on their doorstep, within our local economy and we look forward to continuing to build on the great success of this event in the coming months and years.











# Finances

Newry Chamber of Commerce & Trade

Schedule to the Income & Expenditure Account for the year ended 31 December 2018

INCOME	2018	2017
Annual Gala Dinner Income	17,351	13,340
Events		852
Business Awards	-	46,615
Corporate Patrons	23,400	
Down Royal Race Evening		10,167
Employee Awards Income	14,190	
Golf Classic Income	5,480	4,510
Grants Income	18,465	
London Trip Income Dec 18	6,750	
Membership Income	37,092	29,250
Other Revenue	1,828	
Seminars	2,183	
Sponsorship		7,500
<b>Total Income</b>	<b>126,739</b>	<b>112,234</b>
EXPENSES	2018	2017
Advertising & PR	3,506	1,122
Insurance	991	1,022
Bank Charges	984	1,657
Bad Debts		1,903
Funded Project expenses	4,710	
Chamber Event expenses	19,815	9,681
Employee Awards	13,317	
Business Awards expenses	17	21,718
Newry Golf Classic	2,396	1,844
Race Event expenses		7,871
Staff Training	1,254	80
Stationery and postage	503	1,685
Legal & Professional expenses	3,529	875
General expenses, board meetings & office costs	7,287	2,917
Telephone and fax	1,263	660
NMLEF expenses	378	
Travel expenses	6,336	547
Wages and salaries & pension costs	79,808	53,010
Redundancy costs		1,930
London Dec 18 trip	5,506	
China Trade Visit Oct 2018 Expenses	3,574	
Subscriptions	627	
IT & Website expenses	4,079	6,508
<b>Total Expenses</b>	<b>159,881</b>	<b>115,029</b>
<b>Net Surplus/(Deficit) for the year</b>	<b>(33,142)</b>	<b>(2,795)</b>

# Newry Chamber - Members 2019

ABP Food Group	Glen Dimplex	Newry Credit Union
Action on Elder Abuse NI	Grafton Recruitment	Newry Junior Chamber
AIB	Granco Motors Ltd	Newry Reporter
AJ Plumbing Supplies Ltd	Granite Exchange	Newry, Mourne and Down District Council
AJC Security Systems	Grounded Espresso Bars	Niall Clarke Oils, Newry Service Station
All 3 Studio	Haldane Fisher	Norbroke Laboratories
AMI Secure IT	Hanna Hillen Estates	O'Hare & McGovern Ltd
Anjo Wines Ltd	Hanna Hillen Financial Services	Parker Green
Armatile	Health Matters	Patterson Rocks Solicitors
Around A Pound	Henderson Foodservice	Peter Fitzpatrick Ltd
ASM Chartered Accountants	Heritage Financial Planning	PIPS Hope and Support
Atlas Elite Fitness	Iconic Sign Systems	PKF-FPM Chartered Accountants
Autoline Insurance Group	Independent News & Media	PMK Accountancy Services
AVADA Environmental Ltd	Inner Angel Wellness	Police Service of Northern Ireland
Baker's Takeaway	InterTradelreland	Power NI
Bank of England	Invest NI	Prestige HR
Bank of Ireland UK	Jack Murphy Jewellers	Printline Direct
Barry Magill Financial Services	JBC Security Services	Purple Inc Design & Print
Bawless Recruitment	JC Campbell (NI) Ltd	Q Radio
BDO NI	JMK Solicitors	Re-Gen Waste Ltd
Best Property Services	John MacMahon & Co Chartered Accountants	Resolute PA
Bradley NI	JR Lighting	Rice Office Supplies
Brand Elevation	JV Kelly Menswear	RITE Fitness - Fitness For All
Brilliant Red	Kellys Point Hire	RNN Communications
BT	Killeavy Castle Estate	Savage & Whitten Wholesale
Buttercrane	Killowen Contracts Ltd	Seatruck Ferries Ltd
Cahill Brothers	Kilmorey Care Homes	Shelbourne Motors
Canal Court Hotel & Spa	Kingsbridge Private Hospital	Signature Hairdressing
CGDM Group	KPMG (Belfast Office)	Smart Sales Hub
Ciaran Rafferty & Co Solicitors	Lee Opticians	SMET Building Products
Clanrye Group	Lily Bain Bathrooms & Tiles	SoulBia
CMD	Luke Curran & Co Solicitors	Southern Area Hospice Services
Confederation of Community Groups	M1 Document Solutions	Southern Area Health & Social Care Trust
Corn Dolly	MacAdorey Opticians	Southern Regional College
Courtney's Newry	mac-group	SP McKeown & Co Chartered Accountants
CRASH Services	Malone Accounting	Stephen Begley & Co Solicitors
Crilly's Sweets	Masterson Opticians	Strive & Thrive Consulting
Custom House Newry	Matt D'Arcy & Co Ltd	Subway Sandwich Bars
Daly Park Chartered Accountants	Maypole Interiors	SuperValu Newry
Damolly Developments	McAllister Group	Talon Security
Danske Bank	McCaul Signs Ltd	The Bridge Bar
Declan Magennis & Co Chartered Accountants	McEvoy's	The Church Café & Bistro
Deli-Lites	McGahon Surveyors	The Genoa Café
Donnelly Neary & Donnelly Solicitors	McNally's Late Night Pharmacy	The HR Elephant
Downtown Radio	McShanes Solicitors	The Hub Newry
Dundalk Stadium	Media Lightbox	The Quays
E McNulty & Sons	Michael Goss & Co Ltd	The Wild Rose Boutique
Environmental Products & Services Ltd	Milestone Kitchen	Trans Europe Express
Exact CNC NI	MiTSO Marketing	Translink
Fabtops	MJM Group	UK Export Finance
Felix O'Hare & Co Ltd	Motis Ireland Ltd	Ulster Bank
Firmus Energy	Mourne Mountains Brewery	Viltra Wastewater Technology
First Derivatives plc	Mourne Office Supplies	Vodafone
Fisher & Fisher Solicitors	Navigator Financial Planning	Voxbit
Fitzpatrick & Kearney	Newry Advertiser	Warrenpoint Port
Fiveways Shop & Service Station	Newry and Mourne Co-operative & Enterprise Agency	Weber Shandwick NI
Fleming Metal Recycling	Newry BID	Younique Aesthetics
Flexi Workspace	Newry Computer Centre	Zen Orthodontics
George Best Belfast City Airport	Newry Conference & Banqueting Centre	
George Preston Florist		

## OUR VISION

The leading regional voice for business in the Greater Newry Area, promoting the area as a premier destination for retail, tourism, investment, entrepreneurship and employment and as a happy, healthy place to live and work.

## OUR STRATEGY

Through the use of revenue generation programmes, provide our members with business support programmes to help them drive their business growth. Providing representation to key government & civil partners, lobbying on behalf of our members and local business issues.

## OUR CULTURE

Continuous support for and promotion of brand 'Newry'.



**NEWRY CHAMBER**  
OF COMMERCE & TRADE

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