

BUILDING THE CROSS-BORDER ECONOMY – POST BREXIT

# ACCESSING SUPPORT TO GROW YOUR BUSINESS

**11<sup>th</sup> March 2020**



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# Aim of this session

To identify, describe and present the benefits of available business support from a range of providers in NI and ROI.



# Sources of Support



Comhairle Ceantair  
an Iúir, Mhúrn  
agus an Dúin  
Newry, Mourne  
and Down  
District Council



# Other Potential Sources of Support

## Northern Ireland

- Newry Chamber of Commerce & Trade
- Newry Business Improvement District
- Department for the Economy
- Department of Agriculture, Environment and Rural Affairs
- Federation of Small Businesses
- Innovation Factory

## Republic of Ireland

- Dundalk Chamber of Commerce
- Department of Business, Enterprise and Innovation
- Department of Rural and Community Development
- Dundalk Chamber Skillnet
- M1 Corridor

## Common

- Professional Bodies
- Networking Organisations
- Third party providers

# Recurring themes

Support widely available to:

- Start a business
- Grow sales
- Export
- Innovate
- Create jobs,
- Develop staff.



How Enterprise Ireland support existing Exporters to Scale & Domestic Companies with Ambition to export generate sustainable exports:

- Funding supports - a range of supports, for start-ups, expansion and R&D
- Export assistance - in-market services and local market information.
- Supports to develop
- Incentives to stimulate in-company R&D – product, service and process
- Assistance with R&D collaboration - with research institutions, to develop and bring to market new technologies, products or processes,
- Connections and introductions to customers overseas.



## Support for businesses to start up or grow

- Financial Supports
- First stop shop
- Workshops
- Mentoring
- Growth Programmes,
- Advice and guidance.



- New Frontiers (with DCU). Start up support focus on innovation and export potential
- Technical Solutions through Collaborative Research; Technology Transfer; Consultancy & Innovation and Student Work-based Projects,
- Business Incubation. Hotdesking, networking opportunities, advice and guidance.



## Support for Business:

- Start a business
- Operate more efficiently
- Improve Skills
- Find Funding
- Find New Markets
- Develop Strategy
- Claims
- Develop Products and Services,
- Get ready for Brexit.





- Industrial and Office Space
- Conference facilities
- Start ups and pre-start up support
- Micro and SME's support
- Funding Support
- Social Enterprise Innovation Programme



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- Starting out?



- Wish to grow?

**NMD** ↑  
**BUSINESS**  
**GROWTH**





## Business Support including:

- Research and design expertise in a range of industries
- Technology and knowledge transfer
- One-to-one mentoring and consultancy
- Customised training and workforce development
- Student, graduate and academic placements
- Higher Level Apprenticeships
- Easy access to funded support
- Networking and partnership opportunities





## Range of Services:

- Brexit Advisory Service
- Cross-Border Sales
- Innovation
- Raising Finance
- Tendering Successfully,
- Business Intelligence.



Focus on:

- Brexit Advisory Service
- Elevate
- Acumen
- Fusion
- Co Innovate
- Funding Advisory Services



# What next?

- ✓ Subscribe to newsletters/e-zines etc
- ✓ Connect via Social Media
- ✓ Review your business and decide where you need support
- ✓ Review the full range of provision
- ✓ Decide which provision is best suited to your needs
- ✓ Make contact and apply
- ✓ Enjoy the benefits of business support.



# What next?



thank  
YOU

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