



**NEWRY CHAMBER**  
OF COMMERCE & TRADE

Annual Report 2021  
Accounts Review 2020

*“Covid-19 has changed our way of life, but it has not broken the values at the heart of our community. At times, the response of our businesses and our community was truly inspirational.”*

**Emma Mullen-Marmion**  
President  
Newry Chamber of Commerce & Trade

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### Chamber Officers 2021

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President:	<b>Emma Mullen-Marmion</b>
Vice President:	<b>Julie Gibbons</b>
Past President:	<b>Paul Convery</b>
Honorary Treasurer:	<b>Michael McKeown</b>
Chief Executive Officer:	<b>Colm Shannon/Tony McKeown</b>





## President's Message

I feel so honoured to have been the President of Newry Chamber of Commerce & Trade for the past two years. Two years that no-one could possibly have anticipated, before zoom fatigue, designer face masks and touching elbows became a thing. The last two years have been referred to as the most challenging and turbulent of economic periods for our country and our city, certainly within our 200-year history and I feel very privileged to have been entrusted to the role as we navigated the challenges we faced.

Despite the upheavals that the Covid-19 and Brexit storms threw our direction, I am so proud of the resilience shown by the business community of the Greater Newry Area. A resilience that is now synonymous with our region. Our members have responded in such a positive way and provided exceptional leadership to the over 15,000 staff they employ.

As the representative voice for our business community, we effectively lobbied government and other statutory bodies to provide the necessary support. We moved our Chamber activity online and continued to deliver a full Chamber programme, we communicated regularly with our members and became the trusted source of information, growing our social media following across all platforms to over 15,000.

As we began to meet people in person again this year, we were so humbled and encouraged to hear from members and those new to our Chamber, just how much this was valued and appreciated.

Back in 2017, Newry Chamber set out a very ambitious Strategic Vision for our Chamber, across a number of strategic pillars and each year we sit down as a Board to revisit our strategy and to set out our aims. Two years ago, I sat down with Colm Shannon, and set out a number of key themes that I wanted to take forward, widening new pathways for moving the Chamber forward.

As a membership organisation, it was important to me to open up the Chamber as an accessible organisation, one that was a support to business, an organisation that was truly reflective of the business community here. The Board set the strategic aim that our Chamber is the representative voice of the business community in the Greater Newry Area and as a Board we wanted to ensure that all industry sectors and sizes, corporates to family-run, sole traders to multinational large employers were included in that collective voice.

I am delighted to report that membership numbers have increased greatly over the last year and has grown by 32% over the last two years, even through a pandemic. Our membership now ranges right across the Greater Newry Area from Crossmaglen up to Ballynahinch and down to Kilkeel.

Our new members now include start-ups and younger members. The growth in our membership has been helped by strong membership retention levels as well as new member focus. And we can attribute this success to increased engagement with our business community, active communication channels, the attention of our dedicated Chamber team, as well as the delivery of a targeted events calendar. This is an area that our Chamber will continue to focus on and develop in the year ahead.

As a consequence, we delivered themed seminars of support throughout the year, we set up Wellbeing Walking Groups to bring people together when meeting and networking wasn't possible and I was delighted to launch our first ever NI Workplace Health & Wellbeing Conference to support our members. We will be rolling out further programmes ahead as promoting the region as happy, healthy place to live and work is a key role of the Chamber.

One of the core strategic pillars of the Chamber is building bridges between business and education to ensure the next generation has appropriate skills, knowledge and meaningful career paths. Coming out of Covid-19, we feared high levels of redundancies, however despite economic reports, the opposite occurred with many of our members reporting recruitment of skills as one of the largest challenges that they face and anticipate facing in the coming years.

Our Board and business representatives met with post primary principals recently to begin the discussions on closer collaboration between education and industry. Both sectors agreed that much more work needs to take place and embrace the huge opportunity that this collaboration can bring to business and to our young people and I am delighted that the Chamber will be taking a lead role in this going forward.

Our 200-year anniversary celebrations were put on hold until 2021 and I was delighted to dedicate this year's Presidents Banquet to mark this momentous celebration.



## President's Message

I think we can all agree that this event was one of the highlights of our calendar this year. Over 260 guests heard from a number of speakers about the past, present and future of commercial activity in the Greater Newry Area.

As I reflect on the long history of our Chamber, there is so much that has changed, yet so much that has remained the same. Through the decades, there were many important projects that brought the merchants of Newry together and on reflection of our historic past we can reflect on how important it was, is and continues to be to enhance and lobby for delivery of major infrastructure projects and investment to this region.

The 2020s will be another important decade and one were businesses need to come together to ensure successful delivery of projects. The Southern Relief Road and Narrow Water Bridge Projects will bring multiple social and economic benefits. The Civic Centre, Conference Centre/Theatre and the City Park will have a transformational impact on the centre of Newry too.

Another key event in our Chambers Calendar is the Business Awards and one that our community looks forward to. Our events calendar was mainly online for the first half of the year and we had a fantastic response to our headline events including the International Women's Day Webinar, Cross-Border Conference in March and the NI Small Business Conference in June.

I have been involved in Newry Chamber since 2007 and in all that time, I am never been more proud of our Chamber, than the Chamber that we have today. Whether you attended our awards ceremony, our Young Entrepreneurs Event in October or the Chamber Birthday Celebration, it was indicative of the dynamism of Newry 2021. I proudly sat with other Presidents of Chambers locally and regionally, as they praised the collaboration, support and vibrancy of our Chamber. The role of President, is reflective of a huge amount of cogs that keep turning to deliver for the benefit of our entire business community and the people who keep turning them and I want to pay special tribute to them.

The Chamber can only be successful with the support of our members and I would like to thank everyone for their support not just this year but over the last two years. To our sponsors who made so many of our events possible, thank you.

To the Chamber Board and Chamber Council, thank you. Throughout the difficulties of the last two years, I sincerely appreciated your encouragement, your advice, support and guidance which has allowed me to do my job. They say that tough times don't last, but tough teams do and I was blessed with the very best of teams.

To my Vice President and new Chamber President, Julie Gibbons, for her support in helping me through the past two years. I know Julie will be a great President and I know she will have your support.

And Finally to the Chamber staff. To Colm Shannon, who worked closely with me until August this year. I thank him for his outstanding contribution and we wish him well in his retirement. To Tony, Jessica and Jarlath for their tireless work. We are incredibly lucky to have you and sincerely appreciate your hard work and dedication.

*Emma Mullen-Marmion*

**Emma Mullen-Marmion**  
President  
Newry Chamber of Commerce & Trade





## Chief Executive Officer's Message

I am delighted to provide my first Chief Executive Officer's Message since taking up the post in late August. Firstly, I would like to record my thanks to Colm Shannon. I met Colm on a number of occasions over the summer months before his departure to ensure a smooth handover. He was very accommodating and is always at the end of the phone when required.

I have had long association with the Chamber having worked as Company Director in Newry since 2006. My involvement was through membership, participating in and sponsoring events. So I was well aware of the positive role the Chamber has to play in the promotion of the Greater Newry Area.

I feel privileged to be able to be in this role, working to help members grow their businesses, connect members with each other, ensuring their voice is heard and working with a range of stakeholders to improve the local business environment.

In the first half of my message, I will provide an overview of the initial eight months of year when Colm was CEO. He faced a very challenging period with lockdown lasting from January to April. However, the Chamber still supported members, keeping them informed and lobbying on their behalf.

Some of the highlights from this period include an International Women's Day Webinar with incredible Guest Speaker, Dublin Businesswoman and Social Entrepreneur, Deborah Somorin. This event is now established in the Chamber's calendar and we plan to have an in person event in March next year.

The Annual Cross-Border Conference was once again very successful with over 300 delegations attending online. The NI Small Business conference was held in June. A comprehensive programme included workshops and breakout sessions with expert speakers. Over 250 delegates took part.

As indoor gatherings were restricted during this period, it was great to see the Chamber launch a new initiative called Walk, Talk & Connect. We have now held five of these sessions this year. They have proved popular with members and explore our greenways and outdoor spaces.

When I joined in August, there were a number of priorities for me as CEO. Connecting with existing members, recruiting new members, delivering the planned in person events and meeting a range of key partners. My first week included our Annual Golf Day at Warrenpoint Golf Club and Corporate Patrons' Event at Hinch Distillery. So it was a fantastic introduction and two wonderful events.

I am delighted to say that membership numbers have grown significantly and I have visited many workplaces to learn more about their businesses.

My highlight of the year was the Greater Newry Area Business Awards held at the start of October. We had almost 200 entries across 27 different categories. Reading through these applications demonstrated the quality of the businesses, large and small, that we have in this area.

Some 420 business representatives attended the awards ceremony which was the full capacity of two rooms in the Canal Court Hotel & Spa, Newry. The support of principal sponsors, Newry Mourne and Down District Council and Shelbourne Motors along with the category sponsors is very much appreciated. The Business Awards will continue to be held on a biennial basis with the Employee Awards set to return next year.

The busy Autumn period also included our President's Banquet which celebrated 200 years of the Chamber. In a change to the usual format, multiple guest speakers took part and was held at lunchtime. Over 260 attended and feedback has been so positive.

Our Young Entrepreneur's Breakfast Seminar featured four up and coming businesspeople. Over 160 delegates attended. This was an inspiring morning and highlighted the bright talent we have in the area. Supporting and encouraging our young people is something that has always been important to the Chamber. This theme will feature strongly in future years.

The last major event of the year was our first ever NI Workplace Health & Wellbeing Conference held in the Canal Court Hotel & Spa, Newry. A fantastic range of speakers provided guidance to local businesses on how to implement health and wellbeing strategies. Over 100 delegates took part and all presentations/videos are available on our website.



## Chief Executive Officer's Message

In selling our region and the businesses that make up our membership, it is important to recognise the value of the Chamber's Social Media platforms. An important improvement during the year has been the substantial increase in followers, across all four of our social media platforms. We have reached some milestones on Social Media including a total of 15,000, an increase of 19% YOY.

Regarding policy priorities for the Chamber. Brexit and the continued debate around implementation of the NI Protocol has caused great uncertainty. As Emma has mentioned, we have ensured our voice has been heard. It is pleasing that we have had the opportunity to speak directly to the lead negotiators on both sides and those discussions took place in Newry too. We have supported our members with hosting regular webinars with the HMRC Trader Support Service to offer guidance on the new arrangements.

Regarding representation and lobbying on local issues, we will continue to request high-level government representatives visit Newry. It was pleasing to see both Finance Minister, Conor Murphy MLA and NI Minister for State, Conor Burns MP meet our members over the Autumn period.

We continue to have a weekly meeting with other regional Chambers from Belfast, Derry and Causeway along with Hospitality Ulster and the NI Retail Consortium. On occasions, we have issued joint press releases on particular issues so the NI business community has a united voice.

Looking ahead, the major policy issues for our board over the last 18 months has been focused on Covid-19 and Brexit/NI Protocol. Hopefully in the early part of 2022, an agreement will be reached on the Protocol and that covid numbers will reduce.

Skills shortages and how to address this will be a key focus for the Chamber. This is a regular theme when engaging with members and does curtail the growth potential of this region.

I feel with the proposed investment in NCCR that it is time for Newry to be outwardly focused and promote the region for further public and private sector investment, playing to our strengths. Newry is the smart choice to set up a business, has smart people and is a smart place to live for many reasons.

To conclude, I just want to thank a few people who have made me feel so welcome. I have really enjoyed working with Emma and the Board. There was a lot to pack into the last three months of year but your support has made delivering the initiatives so much easier.

I am looking forward to working closely with our Corporate Patrons next year. They have provided a significant financial commitment to the Chamber and we couldn't run the organisation without them. So thank you to our patrons.

I also want to thank the Council members for their commitment and support. Finally, to my team, Jessica and Jarlath. They are great ambassadors for the Chamber. They are highly thought of by our members and it is easy to see why. They respond quickly to any request, deliver every project with enthusiasm and professionalism. At all times looking to enhance the Chamber's reputation. Thank you to Jarlath and Jessica.

**Tony McKeown**  
Chief Executive Officer  
Newry Chamber of Commerce & Trade



# Responding to Covid-19 A Global Challenge

Like elsewhere, Covid-19 had a significant impact on the local business community. Some businesses performed strongly through the pandemic, but others are focused on survival and retaining the core employees needed to help aid their recovery towards pre-pandemic levels.

Since the pandemic first hit in March 2020, the Chamber has continuously worked to support our local businesses, providing an important link with government to ensure the concerns of businesses in the Greater Newry Area were listened to and support provided.

The Furlough Scheme, which was operational until September and access to grants, together with the support provided by the NI Executive on rates relief and grant support, have helped our businesses.

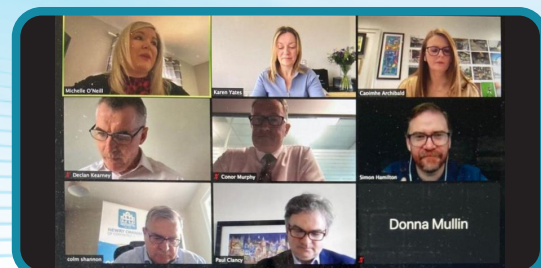
Newry Chamber helped to deliver 61 laptops to local schools for our Laptops For Schools Initiative, with the help of the Newry Business Community. Launched in January, the initiative was aimed at helping local pupils with their home schooling during the lockdown at the beginning of the year, with the laptops received by local schools throughout February and March.

Newry Chamber also launched a campaign to celebrate 'COVID Heroes In The Workplace' in April and ran through the summer months to profile those individuals who have helped to keep their businesses going through the last year.

Newry Chamber continued to lobby government on behalf of our members for the required support for local businesses and pushed for a cohesive plan to reopen the economy. This included a meeting with the Deputy First Minister, Michelle O'Neill MLA.

We also published over 50 Business Updates to our members to help notify them of all the important information that they need to know including the latest restrictions and details of support grants.

As a Chamber with a 200-year history, we recognise the importance of thinking strategically and long-term. Yes, change will be needed to the way our businesses must operate, but the Greater Newry Area is in a very strong position to help aid the recovery of the local economy.



Meeting with the Deputy First Minister, Michelle O'Neill MLA and ministerial colleagues including Conor Murphy MLA, Declan Kearney MLA and Caoimhe Archibald MLA.



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# Brexit - A Continuing Threat to Business Growth

Brexit remained at the forefront of the minds of the business community in the Greater Newry Area this year. Although, there was a very strong focus throughout the year on the Covid-19 pandemic, we continued lobby both the EU & UK Government to help amplify the concerns of local businesses.

This year, Newry Chamber met with the two main negotiators at the centre of the Brexit debate in the form of European Commission Vice President, Maroš Šefčovič and Minister of State, Rt Hon Lord Frost, a member of Boris Johnson's Cabinet who is the Chief Negotiator of Task Force Europe. It was vital that these two meetings took place in Newry City which provided a selection of our members with the opportunity to raise their issues directly with the two main representatives from the EU & UK sides.

In March 2021, Newry Chamber held our Annual Post-Brexit Cross-Border Conference in partnership with Dundalk Chamber. The conference was held virtually via Zoom due to restrictions to in-person events on both sides of the border at that particular time. It was attended by over 300 delegates with Addresses from Taoiseach, Michael Martin TD and Finance Minister, Conor Murphy MLA.

In January 2021, we hosted a webinar entitled, 'The NI Protocol & The Brexit Deal' where we examined with our panel of experts what they meant for local businesses. In addition to this, we also held a number of webinars with the Trader Support Service throughout the year, providing local businesses with the latest updates and information in relation to trade between GB & NI.

In November 2021, we appealed to the UK Government not to follow through with their threats of triggering Article 16, which they have thankfully not done so to date. We remain optimistic that through continued dialogue a compromise will be achieved and ultimately a deal will be reached.

As a border business community, we recognise that Brexit will lead to change, but equally we want to ensure that our businesses can continue to grow cross-border trade on this island and further afield. An agreed trade deal between the two sides would go a long way in relation to economic certainty.

In 2022, businesses will still face the twin challenges of Covid-19 and Brexit. The Chamber will ensure that the voice of local businesses is heard where it ultimately matters. We will continue to provide advice and support to businesses to help them navigate what will be another challenging year.



Meeting with European Commission Vice President, Maroš Šefčovič in Newry in September 2021.



Meeting with Minister of State, Rt Hon. Lord Frost in Newry in September 2021.



Meeting with NI Minister of State, Rt Hon. Conor Burns MP in Newry in October 2021.



Our Annual Post-Brexit Cross-Border in partnership with Dundalk Chamber was held in March 2021.



# Newry Chamber - A Year in Pictures

## INTERNATIONAL WOMEN'S DAY 2021

Over 100 delegates virtually attended our International Women's Day Event on Friday 5th March 2021 with the multi award-winning Dublin Businesswoman and Social Entrepreneur, Deborah Somorin.

We listened to her incredible personal and inspirational story of resilience, managing diversity and achieving her personal ambition of becoming a Chartered Accountant.

Deborah taught us all the importance of community, gratitude, courage and perseverance at a time when it is needed most and that we must choose to challenge by standing up and representing those who are not in a position to represent themselves.



## CROSS-BORDER CONFERENCE 2021



There was a great turnout at our Annual Cross-Border Conference on Wednesday 10th March 2021 held in partnership with Dundalk Chamber with over 300 delegates attending online.

Topics covered at the conference included Trading North/South, The Economic Outlook Post-Covid & Brexit and Newry-Dundalk: A Prospectus For Growth.

We would like to thank all of our partners, Newry, Mourne and District Council, Louth County Council, InterTradelreland, Louth Local Enterprise Office and M1 Corridor for their continued support which without, this vital conference simply wouldn't be possible.

## NI SMALL BUSINESS CONFERENCE 2021

Newry Chamber hosted the NI Small Business Conference 2021 virtually to over 250 attendees on Thursday 24th June 2021 supported by Newry, Mourne and Down District Council and FSB NI.

The virtual conference was accessible to businesses, small and medium sized from anywhere in NI, not just the Greater Newry Area and helped businesses to plan a pathway for growth and recovery.

The programme included a mixture of keynote speaker and workshop sessions, with cases studies providing the real-life experiences of small business owners and covered the areas of PR & Media, Access to Finance & Support, Resourcing Your Business, Digital Marketing, New Product Development as well as Pitching & Procuring.



# Newry Chamber - A Year in Pictures

## CORPORATE PATRONS EVENT AT HINCH DISTILLERY

We were delighted to visit Hinch Distillery on Wednesday 25th August 2021 with our Corporate Patrons and their guests, hosted by Hinch Owner, Dr Terry Cross OBE.

The stunning new Distillery & Visitor Centre opened in April this year after a £15 million investment.

We enjoyed a wonderful tour of the incredible site followed by fantastic hospitality in the courtyard.



## NEWRY CHAMBER GOLF CLASSIC 2021



Newry Chamber was delighted to host our Annual Golf Classic on Friday 27th August 2021 in the beautiful surroundings of Warrenpoint Golf Club kindly sponsored by Matt D'Arcy Irish Whiskey.

The Chamber's Annual Golf Classic is always a sold-out event and this year was no different as there was a great turnout on the day with 23 teams taking part.

The event is always a great opportunity for businesses to reward staff or entertain their clients with a round of golf. We would also like to thank our 18 sponsors of the various tee boxes.

## WALK, TALK & CONNECT NETWORKING SERIES

Throughout 2021, we hosted 5 outdoor events as part of our Walk, Talk & Connect networking series.

As indoor gatherings were restricted during this period, Newry Chamber launched this new initiative which have proved popular with members and explore our local greenways and outdoor spaces as well as providing them with an opportunity to network.

Due to the success of this new networking series, we plan to run more in 2022.





# Newry Chamber - A Year in Pictures

## GREATER NEWRY AREA BUSINESS AWARDS 2021

The resilience of the local business community in the Greater Newry Area was celebrated at the Greater Newry Area Business Awards 2021 where over 420 people were in attendance. The event took place at the Canal Court Hotel & Spa, Newry on Thursday 7th October 2021 and honoured the achievements of 27 individuals and organisations.

The Biennial Awards were organised by Newry Chamber and supported by our two Principal Sponsors, Newry, Mourne and Down District Council and Shelbourne Motors and our 27 category sponsors.

It was our first major in person business event in over 18 months and we could not have picked a bigger one to return with. We would like to thank every business, organisation and person who took the time to enter in record numbers with over 200 entries received.



Pictured is Ciaran Rafferty, winner of the Outstanding Contribution to the Greater Newry Area Award alongside Peter Murray from Category Sponsor, Buttercrane Shopping Centre.

## MEET NEWRY'S YOUNG ENTREPRENEURS EVENT



There was a great turnout for our Meet Newry's Young Entrepreneurs Event which was held as part of NMD Enterprise Week 2021 with over 150 business representatives and school students.

Our MC, Deborah Loughran from King Communication done a fantastic job at overseeing the event which took place on Thursday 11th November 2021 in the Canal Court Hotel & Spa, Newry.

The line-up of panellists included Brendan Doherty, Connex Offsite, Natasha Daryaie, The Gym Guru, Aaron O'Malley, GreenQube Sustainable Living and Dr Emma Cunningham, Dr Emma Clinics.

## BUDGET ENGAGEMENT EVENT WITH FINANCE MINISTER, CONOR MURPHY MLA

We hosted a Budget Engagement Event with the Finance Minister, Conor Murphy MLA where he met with businesses in Newry to discuss the Executive's ongoing preparations for Budget 2022-2025.

Speaking at the event organised by Newry Chamber, the Finance Minister outlined the support his Department has provided to local businesses and set out the scale of the task facing the Executive with many competing demands on available finances.

This provided an ideal opportunity for our members to hear directly from the Finance Minister and ask the relevant questions in relation to their business regarding the budget.



# Newry Chamber - A Year in Pictures

## PRESIDENT'S BANQUET & 200th ANNIVERSARY CELEBRATIONS



Newry Chamber held our Annual President's Banquet on Thursday 19th November 2021 at the Canal Court Hotel 7 Spa, Newry with over 250 people in attendance kindly supported by Ulster Bank and Canal Court Hotel & Spa, Newry.

It was great to see so many guests from right across the Greater Newry Area Business Community in attendance at the momentous event, which marked 200 years of Newry Chamber.

Our MC, Mark Simpson was on top form and hosted three fantastic panel sessions looking at Newry's past, present and future. Due to the generosity of guests, over £3,400 was raised for Charity Partner, St Vincent de Paul.

## NI WORKPLACE HEALTH & WELLBEING CONFERENCE 2021

Newry Chamber of Commerce & Trade hosted our first NI Workplace Health & Wellbeing Conference on Tuesday 30th November 2021 at the Canal Court Hotel & Spa, Newry. Over 100 delegates heard from a range of expert speakers from organisations who can help businesses implement effective health and wellbeing strategies.

The event was kindly supported by principal sponsors Newry, Mourne and Down District Council and Action Mental Health. It was open to organisations of any size from across Northern Ireland.





# Promoting Your Business

## SOCIAL MEDIA

Over the past year, Newry Chamber has focused heavily on growing its online presence across our four social media platforms which include Facebook, Twitter, LinkedIn and Instagram.

We have taken every step possible to ensure that all the main social media platforms are available to our members to avail of. We are committed to promoting our members and, in turn, helping them grow their own online presence. Our team has posted hundreds of good news stories on behalf of our members.

Another notable improvement has been the substantial increase in followers, across all four social media platforms. This provides members with the opportunity to promote their news stories to a combined online audience of over 15,000.

Newry Chamber is also the most followed Chamber in Northern Ireland on Facebook and Instagram.

The percentage increase of followers across our four social media channels are detailed below:

Facebook	LinkedIn	Twitter	Instagram	All Platforms
18% Increase 833 New Followers	33% Increase 1,008 New Followers	4% Increase 141 New Followers	25% Increase 417 New Followers	19% Increase 2,399 New Followers

The current number of followers across our four social media channels are detailed below:

Facebook	LinkedIn	Twitter	Instagram	All Platforms
5,484 Followers	4,046 Followers	3,518 Followers	2,068 Followers	15,116 Followers

## EMAIL MARKETING

Newry Chamber has always been renowned for its active, collective and engaging membership base. Using Mailchimp, we have found success in promoting the latest news to our 240+ members.

Our open rate was 33% which is ahead of the industry average open rate of 20%.

This year, we used the platform to great effect to communicate on a regular and effective manner with our members by providing 50+ Business Updates and promoting our 30+ Business Events.

## WEBSITE

Our website remains an integral part of our communications to members, allowing us to update the news section regularly with numerous press releases, an interactive calendar to enable members and the wider business community to book into our events, the facility to enable members to download important resources and an enquiry form which allows businesses interested in becoming a member to enquire about membership which has led to 50+ new members joining the Chamber this year.

The percentage increase in activity on the Newry Chamber website in 2021 is detailed below:

Users	Sessions	Page Views	Most Popular Age Groups
7% Increase 925 Extra Users	15% Increase 2,518 Extra Sessions	26% Increase 8,721 Extra Page Views	25 - 34

Various analytical and activity data from the Newry Chamber website in 2021 is detailed below:

Users	Sessions	Page Views	Most Popular Age Groups
14,533	19,343	42,395	25 - 34

2021  
IN NUMBERS

OVER  
200

Years Representing  
Businesses in the  
Greater Newry Area



240+  
Chamber Members

18%

Increase in  
Social Media Followers

2,000+

Attendees at Chamber Events  
(in person & virtual)



15,000+

Followers on Social Media

50+

Business Updates

32%

Increase in  
Chamber Membership

30+

Business Events





# Finances

**Profit and Loss**  
Newry Chamber of Commerce & Trade  
For the year ended 31 December 2020

ACCOUNT	2020	2019
<b>Membership &amp; Corporate Patrons</b>		
Corporate Patrons	17,000.00	22,000.00
Membership Income	35,775.36	37,774.63
	<b>52,775.36</b>	<b>59,774.63</b>
Other Revenue		
Grants Income	19,500.00	
	<b>19,500.00</b>	
<b>EVENTS</b>		
Annual President's Banquet 2019 Income		15,990.00
Annual President's Banquet 2019 Outlay		(13,603.17) <b>2,386.83</b>
Brexit Readiness Income		69,699.77
Brexit Readiness Outlay		(66,813.18) <b>2,886.59</b>
Business Awards Income		48,803.00
Business Awards Outlay		(28,379.72) <b>20,423.28</b>
Employee Awards Income		
Employee Awards Outlay		
Golf Classic Income	5,300.00	5,150.00
Golf Classic Outlay	(3,002.56) <b>2,297.44</b>	(2,279.16) <b>2,870.84</b>
London Trip Income Dec 18		
London Trip Outlay Dec 18		
International Women's Day Income	5,188.40	
International Women's Day Outlay	(5,386.13) <b>(197.73)</b>	
NI Small Business Conference Income		15,098.42
NI Small Business Conference Outlay		(7,318.01) <b>7,780.41</b>
North South Conference Income	9166.67	9166.67
North South Conference Outlay	(4,499.75) <b>4,666.92</b>	(4,441.73) <b>4,724.94</b>
Seminars Income	6,852.50	3,103.00
Seminars Outlay	(1,076.38) <b>5,776.12</b>	(4,676.09) <b>(1,573.09)</b>
<b>TOTAL INCOMES</b>	<b>84,818.11</b>	<b>99,274.43</b>
<b>ADMINISTRATIVE COSTS</b>		
China Trade Visit Oct 2018 Expenses		
Wages & Salaries	77,935.93	79,919.77
Wages & Salaries (Furlough)	-19,467.98	
Employer National Insurance	2,627.30	
Pensions Costs	2,545.30	2,359.72
Rent & Light & Heat	7,200.00	6,600.00
Telephone & Internet		
Advertising & Marketing	706.83	
Bank and Stripe Fees	374.22	583.19
Consulting		
Corporate Patrons Expenses		
Cost of Meetings	389.39	1,918.87
Funded Projects Expenses		
General Expenses	258.46	939.41
Insurance	1,008.53	964.90
IT Software and Consumables	2,403.07	2,025.76
Motor Vehicle Expenses		
NMLEF Expenses		
Printing & Stationery	620.00	337.72
Recruitment		
Staff Training		
Subscriptions	209.00	470.68
Travel - National	214.65	726.93
<b>TOTAL ADMINISTRATIVE COSTS</b>	<b>83,632.99</b>	<b>97,421.43</b>
<b>PROFIT ON ORDINARY ACTIVITIES</b>	<b>1,185.12</b>	<b>1,853.00</b>

## Newry Chamber Corporate Patrons 2021

### Silver Patrons

AbbeyAutoline  
AIB NI  
Digney Grant  
Firmus Energy  
MJM Group  
Norbrook Laboratories

**abbeyautoline**



**firmus**  
energy



**DigneyGrant**  
Insurance Brokers & Risk Advisors



### Bronze Patrons

Bank of Ireland UK  
DELI LITES  
FD Technologies plc  
Granite Exchange  
Granite Legal Services  
McDonalds  
Matt D'Arcy Irish Whiskey  
Media Lightbox  
Newry BID  
Newry, Mourne and Down District Council  
PKF-FPM Chartered Accountants  
U105  
Ulster Bank  
Warrenpoint Port

Bank of Ireland UK



**GRANITE**  
EXCHANGE

Comhairle Ceannair  
an tÍor Mhúrn  
agus an Dúin  
Newry, Mourne  
and Down  
District Council

**MEDIA**  
LIGHTBOX

**U105**

**PKF FPM**  
Caring Business Advisors

**Ulster Bank**

**WARRENPOINT**  
PORT

**GRANITE**  
LEGAL SERVICES



**NEWRY**  
BID

BUSINESS  
IMPROVEMENT  
DISTRICT

**FDTechnologies**



# Newry Chamber Members 2021

1111 Bang On Trend  
AbbeyAutoline  
Across Borders Consulting  
ActionCOACH Newry  
AF Consultancy Ireland  
AIB  
AJ Plumbing Supplies  
AJC Security & Energy  
Solutions  
Alan Cleland  
All 3 Studio  
Alpha Media Group  
ABP Food Group  
Anjo Wines  
Arcadian IT  
Armatile  
Around A Pound  
Art Magennis  
Ashtree Financial Services  
ASM Chartered Accountants  
Associated Fire Protection NI  
Atlanticus Digital  
Atlas Elite Fitness  
Ballylough Consultancy  
Solutions  
Bank of England  
Bank of Ireland UK  
Barry Magill Financial  
Services  
Bawnless Recruitment  
Be Inspired To Be  
Best Property Services  
BMC Accountants  
Bolster Community  
Bradley NI  
Brand Elevation  
Brilliant Red  
BT  
Buttercrane Shopping Centre  
C Clarke Graphics  
Canal Court Hotel & Spa  
Carson McDowell  
Catherine Allison & Co  
Ciaran Rafferty Solicitors  
Clanrye Group  
Clanrye News & Sport  
Cleaners NI  
Cloughmor Extreme  
Adventures  
CMD Construction  
Cole Groundwork Contracts  
Colum Lynch Photography  
Comiskey Motors  
Community Advice Newry,  
Mourne & Down  
Confederation of Community  
Groups  
Corn Dolly  
Courtney's Newry  
CRASH Services  
Crilly's Sweets  
Cross Creations  
Cunningham Contracts Group  
Custom House Newry  
Daly Park Accountants  
Dan O'Hare Commercial  
Danske Bank  
Declan Magennis & Co  
DELI LITES

DELI LITES Ireland  
Demac Construction  
Digney Grant  
Donnelly Neary & Donnelly  
Solicitors  
Down Business Centre  
E McNulty & Sons  
Edward Hodgett Ltd  
Elk Creative Media  
Emerald HR  
Enhanced Aesthetics  
Skincare Clinic  
Enola Private Clinic  
Enviro Fire Water Air  
Evvr Clean Ltd  
Exact CNC NI  
Fabtops  
FD Technologies plc  
Felix O'Hare & Co Ltd  
Firmus Energy  
Fisher & Fisher Solicitors  
Fitzpatrick & Kearney  
Accountants  
Fiveways Supermarket  
Fortior Insight  
GAAN Architects  
Gather & Brew  
George Preston Florist  
Gerry Murphy  
Gilmores Garage  
Glambition Salon  
Glen Dimplex  
Glena Developments  
Granco Ltd  
Granite Exchange  
Granite Legal Services  
Grant Fit Out  
Gray Design Architecture  
Grounded Espresso Bars  
Haldane Fisher  
Hamilton Shipping (Port  
Services) Ltd  
Hanna Hillen Estates  
Hanna Hillen Financial  
Services  
Healing Heat Wellness Studio  
Health Matters  
Henderson Foodservice  
Hinch Distillery  
Hourglass NI  
I Am Digital Group  
Iconic Sign Systems Ltd  
Inner Angel Wellness  
Institute of Directors (IoD) NI  
InterTradelreland  
Invest NI  
Ireland Craft Beverages  
J&P Leisure Ltd T/A Max  
Sports Gaming Centre  
JV Kelly Menswear  
Jack Murphy Jewellers  
Jacqueline Rooney Art  
JC Campbell  
Jerome Mullen  
JMC Restaurants  
JMK Solicitors  
John MacMahon & Co  
JP Corry  
JR Lighting

JumpingClay Newry  
Kelly Hygiene & Catering  
Equipment  
Kellys Point Hire  
Kernan Property Services  
Killeavy Castle Estate  
Killowen Contracts  
Killowen Distillery  
King Communication  
KPMG  
Kukoon Rugs  
Learn Spark Facilitator  
Lee Opticians  
Legacy Coaching  
Lily Bain Bathrooms  
Luke Curran & Co Solicitors  
M1 Document Solutions  
mac-group  
Malone Accounting  
Malone Construction Services  
Masterson Opticians  
Matt D'Arcy Irish Whiskey  
Maypole Interiors  
McAllister Group  
McCabe Fine Furnishings  
McD Painting & Decorating  
McEvoy's Newry  
McGahon Surveyors  
McGuinness Plumbing  
McNally's Pharmacy  
McShanes & Co Solicitors  
Media Lightbox  
Mediahaus UK  
Michael Carlin  
Michael Goss & Co Ltd  
Michael McCaul Signs  
MiTSO Marketing  
MJM Marine  
Motis Ireland Ltd  
Mourne Dew Distillery  
Mourne Mountains Brewery  
Mourne Office Supplies  
My Mailbox Services  
MyLife Bathrooms  
Nan Rices Newry  
Navigator Financial Planning  
NCC IT Services  
NearyNogs Chocolate Makers  
Newry & Mourne Cooperative  
& Enterprise Agency  
Newry BID  
Newry Credit Union  
Newry Jobs & Benefits Office  
Newry Junior Chamber  
Newry, Mourne and Down  
District Council  
Nicola McGuinness Coaching  
Norbrook Laboratories  
O'Callaghan Planning  
Occupational Therapy NI  
OHMG  
One Delivery Newry  
Open Strategic  
Communications  
Parker Green International  
Patterson & Rocks Solicitors  
Peter Fitzpatrick Ltd  
PIPS Hope and Support  
PKF-FPM Accountants

Platinum Training Institute  
Playr-Fit  
PMK Accountancy Services  
Pocket Box  
Power NI  
Prestige Skin Clinic  
Printline Direct  
PSNI  
Purple Inc. Design & Print  
Q Radio  
Raphael Mason Photography  
Raymond Mullan  
Real Time Digital  
Re-Gen Waste  
Resonate Testing  
Rice Office Supplies  
RNN Communications  
Rosemary Connolly Solicitors  
Rugby Cubz NI  
S&W Wholesale  
Seatruck Ferries  
Sennen House  
Shelbourne Motors  
Signature Hair Studio  
SL Group Ireland  
Smet Building Products  
Southern Area Hospice  
Southern Health &  
Social Care Trust  
Southern Regional College  
SP McKeown & Co  
Spill Resolve  
Spray-Form PVC Painting  
Company  
Staffline  
Stephen Begley & Co  
Solicitors  
Subway Sandwich Bars  
Talon Security  
Tassee 2 Ltd T/A Vodafone  
TGG Fitness  
The Bridge Bar  
The Compliance HQ  
The Genoa Cafe  
The Growth Company  
The HR Elephant  
The Hub Newry  
The Physio Group  
The Play Therapies Centre  
The Powerhouse Physio &  
Pilates  
The Quays Shopping Centre  
Therese Quinn  
Tony O'Hare  
Trans Europe Express  
Translink  
Ulster Bank  
Viltra Wastewater Technology  
Vyta  
Warrenpoint Harbour  
Authority  
Water Solutions Ireland  
Wood Innovations Ltd  
Younique Aesthetics  
Zen Orthodontics

# Newry Chamber Executive Team



**Tony McKeown**  
Chief Executive Officer  
Newry Chamber



**Jessica Gray**  
Chamber Development Executive  
Newry Chamber



**Jarlath Meehan**  
Sales & Marketing Executive  
Newry Chamber

# Newry Chamber Board of Directors



**Julie Gibbons**  
(President)  
Managing Director  
AbbeyAutoline



**Edwina Flynn**  
(Vice President)  
Chief Executive Officer  
Wood Innovations Ltd



**Emma Mullen-Marmion**  
(Past President)  
Director of People & HR  
EMerald HR



**Kieran Grant**  
(Treasurer)  
Financial Director  
Warrenpoint Harbour Authority



**Deborah Loughran**  
Managing Director  
King Communication



**Paul Convery**  
Head of Business in NI  
BT



**Dr Conor Patterson**  
Chief Executive  
Newry & Mourne  
Enterprise Agency



**Gemma Murphy**  
Partner & Manager  
Jack Murphy Jewellers



**Gary Digney**  
Director  
PKF-FPM



**Jackie Reid**  
Chief Strategy Officer  
DELI LITES Ireland



**Cathal Austin**  
Centre Manager  
The Quays, Newry



**Jerome Mullen OBE**  
Honary Consul of Poland  
in Northern Ireland





**NEWRY CHAMBER**  
OF COMMERCE & TRADE

**The Voice of Local Business in the  
Greater Newry Area for 200 Years.**

📞 028 3025 0303

🌐 [www.newrychamber.com](http://www.newrychamber.com)

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